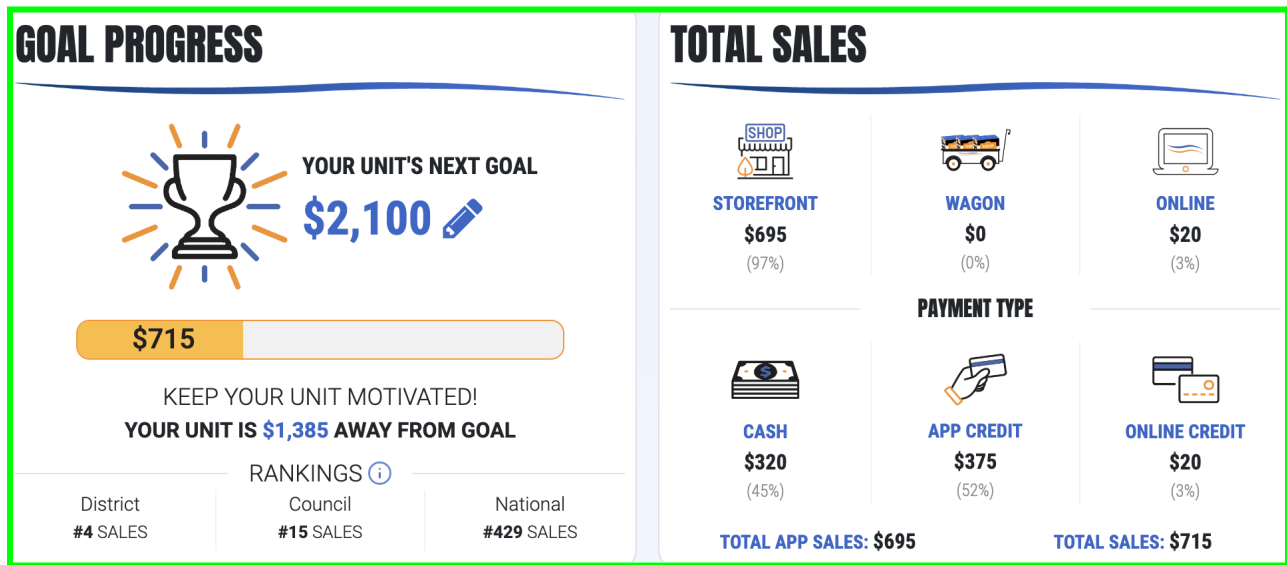


Troop 420. Popcorn Update. 8-15-2023



HOT & HUMID weather this weekend in Vegas! Yet our patient, kind scouts kicked off the opening weekend in good spirits. As the weather cools off, I anticipate that foot traffic and sales will soar.



There are still open storefront shifts for Aug 26, 27 and September 17. If you are looking to *Earn Your Way* and pay for troop dues/camp fees, please sign up for a shift that fits your schedule at our: [Popcorn SignUp Genius](#)

If your scout is collecting Wagon Sales, please enter the sales ASAP into the app. As long as there is inventory, I can provide you the product *right away* instead of the customer waiting until December. Right now we are well stocked in everything except the new S'mores flavor.

Commission: Our Troop is doing Split Sales over the entire season for Storefronts. The final store split x commission will be calculated in November. (ie total store front sales, total scout hours ->, adjusted for the % hours worked by each individual , multiplied by commission, ~30%)

You may see the store split fluctuate weekly on the Trail's End app throughout the season. This number will readjust in real time as more shifts are added, scouts work new shifts, and more money is collected by current sales etc. All donations are logged as a Heroes and Helpers Donation Sale.

2023 Popcorn Sales Commission

| COMMISSION STRUCTURE | DESCRIPTION | % |
|----------------------|--|------------|
| Base | Standard Commission for every unit that sells popcorn. | 25% |
| TE App | 100% of Sales AND Heroes & Helpers donations are logged using the Trail's End App. | 5% |
| Scouts Honor Bonus | Adhere to the Code of Conduct, follow all deadlines, attend kickoff, make all payments and turn in all paperwork on-time and sell more than 80% of total product checked out from council and/or transferred from other units during the sale. | 2% |
| 10K Bonus | Sell a minimum of \$10,000 and sell more than 90% of total product checked out from council and/or transferred to your unit, from other units during the sale. | 2% |
| \$1 More Bonus | Increase your sales over 2022 by \$1. | 2% |
| TOTAL | | 36% |
| Online Sales | Separate from regular sales commission. | 30% |



If your scout does not have an account, please register here at: [Trail's End](#). You can make an account either as "scout" or "parent on behalf of scout." Select Vegas Area Council, Metro Area South, Troop 420. If your scout has an account but can't remember the username, email, or password contact me or Trail's End.

It's going to be a great year for fundraising!
Please feel free to contact me with any questions or concerns!

Thank you for your support!

Thanya Lee, Troop 420 Popcorn Kernel



Troop website: <https://www.hendersontroop420.com/>